## CUSTOMER STORY



# **FULL MANAGED SECURITY SERVICES**

#### **COMPANY**

Founded in 2004, Airosmith Development is based in Saratoga Springs, New York. Woman owned and operated with a decade of hard work and serious results in wireless site development, they've proven their worth to countless clients and trusted partners throughout the Northeast region and across the United States.

Skilled in wireless site identification, analysis & acquisition, Airosmith Development handles all aspects of Site Acquisition, including title search, leasing, easements/right-of-way, zoning & permitting and project management. Their crew of communications technicians, engineers and managers are experts in engineering, network design and systems integration. Both on the ground and in the air, their team has traveled to remote locations nationwide to keep their clients active and connected.

Airosmith Development is no stranger to big name wireless service providers like AT&T and Verizon. They also work with utility service providers, tower companies, OEMs and system integrators. Every project is different, in size, scope and intricacies. They are able to take on large-scale, high-value national deployments with the same agility and precision they apply to small, specialized jobs.

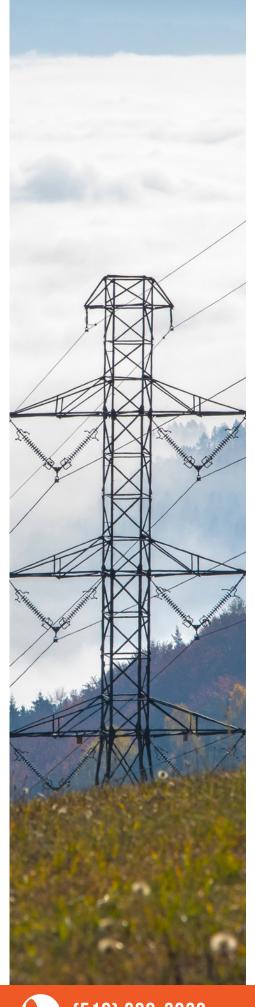
### **CHALLENGE**

As a member of Inc. 5000's fastest-growing, privately held companies in America, Airosmith Development was growing at an exponential rate and wanted to increase efficiency for their 50+ employees by allowing ADKtechs to take over all their IT support and hardware needs. The rapid expansion of the company combined with the sheer number of remote workers meant that a strong cyber security program was imperative. The core network required expert ongoing support and consultation for everyday IT issues, along with remote user support. In a fast-paced company, fast-paced resolution times are a must.









### **SOLUTION**

Prior to quoting the project, ADKtechs performed a thorough network assessment, using our three-pronged approach to cyber security. The purpose of this network assessment was to assess the current situation of the network, address some areas that needed improvement, and from there, maintain the level of security necessary for Airosmith Development.

From network speed analysis to backup frequency and aging hardware identification, we swept Airosmith Development's entire environment to search for weaknesses. A graphical summary was then generated to paint an easy to understand picture of their organization's overall risk. Numerical values and color codes were assigned to the threats we discovered to determine their overall risk score. All issues were then prioritized based on the severity of our findings. Next, we reviewed this information with Airosmith Development to create a plan to address these issues while providing proactive IT maintenance and upholding a high level of security.

#### RESOLUTION

Two of our senior engineers conducted our initial assessment. Together they took the necessary steps to make the transition from Airosmith Development's old IT provider to ADKtechs as seamless as possible, allowing end-users to continue to work without interruptions on day to day tasks.







