

CUSTOMER STORY



NEW OFFICE BUILDOUT

COMPANY

Founded in 2004, Airosmith Development is a certified Women's Business Enterprise (WBE) and Women Owned Small Business (WOSB) that provides effective and reliable services for wireless, broadband, utility, solar and government network infrastructure projects. Their core business includes expanding, upgrading, and maintaining wireless networks for a range of clients from wireless service providers to utility companies and government agencies to engineering firms.

CHALLENGE

One of Inc. 5000's fastest growing private companies in America for three consecutive years, Airosmith was rapidly hiring and outgrowing their office space. The creation of a new state of the art, multi-million-dollar building in Saratoga Springs, NY would allow them to expand their presence and increase capacity. As an existing ADKtechs Full Managed Security Services customer, Airosmith knew we were a natural fit for the job and would be able to quickly get their new building up & running with minimal downtime.

Since Airosmith delivers world class services for multi-billion dollar organizations, we understood that uptime is critical. ADKtechs was tasked with not only bringing this stunning building to life with the latest and greatest technology, but we had to do so without any business interruption.

SOLUTION

This project involved many phases and coordination with a number of vendors and contractors including printer, fiber optics, physical security & monitoring, and construction. With 150+ cable runs, our team worked nights and weekends to keep up with the very aggressive building schedule that was overseen by Bonacio Construction. The technology we deployed consisted of industry-leading networking equipment for physical network access control and wireless access.

The firewalls, switches, and wireless access points are controlled on one, streamlined platform and offer second to none security and performance. This centralized management system stops attacks at the source. From wireless connectivity inside the network to external resources out on the web, Airosmith's network is monitored and protected against the latest emerging threats without sacrificing any performance.

We were also responsible for transferring existing computers, printers, and phones from



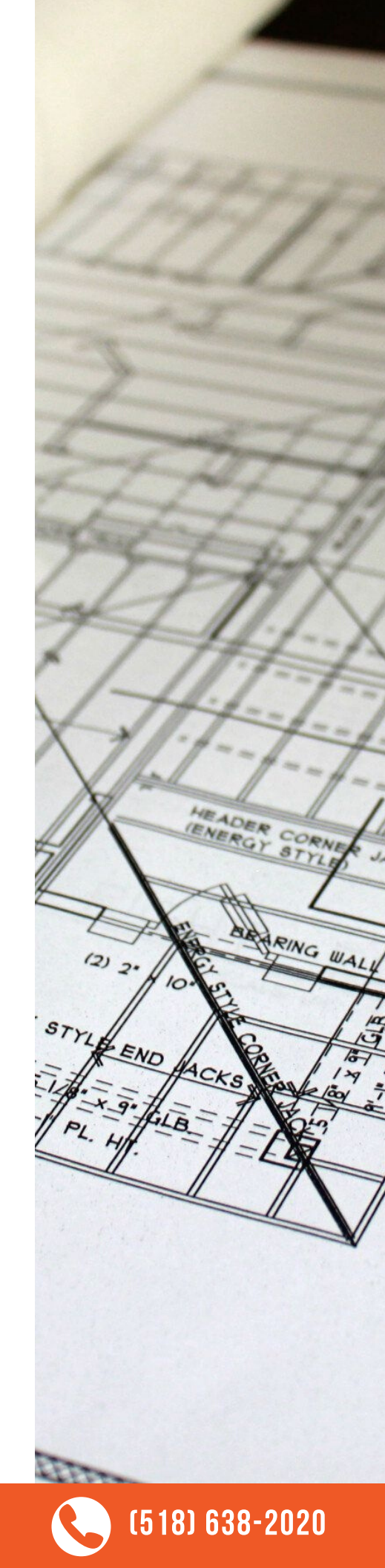
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the old office location to the new one. Additionally, many Airosmith employees are remote users or on-the-go and in the field so we had to ensure every employee would be able to reliably and securely connect to the new building.

The cabling infrastructure was designed with color-coded precision to easily identify and troubleshoot any future issues. All Cat6 cables were run to meet industry standards and certified for VoIP and gigabit performance. A ladder rack was used to guide hundreds of pounds of Cat6 cable neatly into a 42U network rack that also houses the firewall, switches, servers, and battery backup equipment.

Working closely with the Airosmith Development team, we coordinated the methodical cutover of services which resulted in virtually zero downtime. This move was conducted after normal business hours, resulting in no impact during peak production hours.

RESOLUTION

ADKtechs worked with all vendors in unison to deliver this project on time and on budget. Despite many moving parts, not a single change order was issued during the project. Our engineering team was able to correctly quote out cabling, wireless, infrastructure, printing, camera, fire alarm, and elevator vendor needs.

From start to finish, ADKtechs completed this massive project in approximately three months. Thanks to our diligent team, the transition from the old location to new was seamlessly completed off-hours and will provide a beautiful space for the Airosmith team to continue to grow for years to come.



I know there were a lot of moving parts and detailed coordination involved behind the scenes to make this a successful move. You have an incredible team that handled everything with such ease and professionalism! Thank you so much!

MARLENE BRENNSTUHL

*Human Resources & Operations Manager
Airosmith Development*



We make technology work for you



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